

IPS STAFF

Board of Directors

Jake Leishman, Esq.
Senior Vice President

Kris Harris
Vice President,
Administration

Patti Van Buren
DCAA SME

MISSION

To provide tailored, world-class training and consultation services in the Federal Government marketplace.

NAICS

541110 - Legal Services
541330 - Engineering Services
541519 - Other Computer Related
541611 - General Management
541612 - Human Resource Service
541614 - Process, Logistics
541618 - Management Consulting
611430 - Management Training

DUNS Number: 830414194

CAGE Code: 5FC49



IPS is a Veterans Affairs verified Veteran Owned Small Business (VOSB) and a proud member of the National Contract Management Association (NCMA).

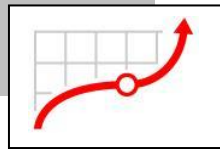
MORE INFORMATION

For more information, please visit us on the Web at:
www.inflectionps.com

January 29, 2012 Version 7.75

Inflection Point Solutions

The IPS "Pulse" training program was established to accelerate clients toward their professional "Inflection Point" and in turn reap Big Results for their Government partners. An "Inflection Point" marks the point of positive change in any system.



IPS Corporation is positioned to be the catalyst for positive change in your pursuit of

Federal Government Contracts. In this market, inflection points occur at the intersection of Federal Government

needs, contractor capabilities, and the heavily regulated Government business lifecycle. IPS is equipped to provide the tailored training and consultation necessary to position your team for their Inflection Point in this competitive marketplace.

Pulse Training



Training & Consultation



Business Capture Strategies: IPS professionals advance client business goals through training and consultation.



Contract Management: The IPS delivery model covers the full-life cycle of Contract Management (Sourcing to Contract Closeout) leveraging Standard Operating Procedures to reinforce Best Practices.



Project Management: Project Management Institute (PMI) guidelines are the baseline for IPS training and consultation to focus efforts and achieve desired outcomes.

Inflection Point Solutions

MORE INFORMATION

For more information, please visit us on the Web at: www.inflectionps.com



“Performance-Based,
Results-Driven”

Inflection Point Solutions (IPS) is a Veteran-owned Small Business (VOSB) committed to excellence in the delivery of tailored training & consultation services in the Federal Government marketplace.

Sample Courses

Overview

Basic Negotiation Skills
Business Capture Strategies
Commercial vs. Government Contracts
Contracting Mistakes to Avoid
Logistics & Asset Management
Problem Assessment
Problem Solving Process
Project Management (2 days)
Small Business Certifications
Understanding the Federal Acquisition Regulation (FAR)

Acquisition Management

Acquisition Process
Acquisition Trends & Solutions
Analysis of a Request for Proposal (RFP)
Contract Closeout
Mandatory Flow Downs
Source Selections
Writing a Proposal (2 days)
Writing a Request for Proposal (RFP)

Contract Management

Analysis of Change

Contract Management (cont...)

Change Policies- Controlling the Process of Change
Contract Administration
Contract/Agreement Analysis
Contract Management (2 days)
Negotiating with a Subcontractor
Teaming Agreements
Preparation of Subcontract Documents
Subcontract Compliance

Project Management

Project Integration Management
Project Quality Management
Project Risk Management

DUNS Number: 830414194

CAGE Code: 5FC49