

IPS STAFF

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SERVICES

- > Acquisition Support
- > Project Management
- > Management Consulting

NAICS

- > 541330, 541519, 541611, 541110, 541614, 541618, 611430

MISSION

To provide world-class Acquisition Support, Project Management, and Management Consulting -- *delivering Small Business Flexibility with BIG Business Results!*

CONTRACT

For IPS service, contract directly with IPS or use: Advantaged Solutions Inc. (ASI)[Hubzone, SDB, GSA Contract GS-35F-0926R], WBB Consulting [GSA Contract #GS-10F-0233V]; E3 Enterprises [8(a)/SDB, Woman Owned]

MORE INFORMATION

For more information on any of our services please visit us on the Web at: www.inflectionps.com



IPS leadership is a proud member of the National Contract Management Association (NCMA).

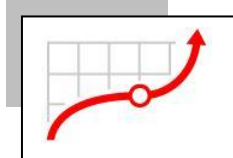
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Inflection Point Solutions



“Pulse” Training

The IPS “Pulse” training program was established to accelerate students toward their professional “Inflection Point” and in turn reap Big Results for their Government partners. An “Inflection Point” marks the moment of positive change in any system.



IPS Corporation is positioned to be the catalyst for positive change in

areas critical to success in Federal Government Contracting. Courses have a base level, intermediate and advance track.



Courses



Overview

- Basic Negotiation Skills
- Commercial vs. Government Contracts
- Contracting Mistakes to Avoid
- Logistics & Asset Management
- Problem Assessment
- Problem Solving Process
- Project Management (2 days)
- Small Business Certifications
- Understanding the Federal Acquisition Regulation (FAR)

Acquisition Management

- Acquisition Process
- Acquisition Trends & Solutions
- Analysis of a Request for Proposal (RFP)
- Contract Closeout
- Mandatory Flow Downs
- Source Selections
- Writing a Proposal (2 days)
- Writing a Request for Proposal (RFP)

Contract Management

- Analysis of Change

Contract Management (cont...)

- Change Policies- Controlling the Process of Change
- Contract Administration
- Contract/Agreement Analysis
- Contract Management (2 days)
- Negotiating with a Subcontractor
- Preparation of Subcontract Documents
- Subcontract Compliance
- Writing an Agreement

Intellectual Property

- Analysis of Data Rights
- Protection of Intellectual Property with Documents
- Software Licensing

Inflection Point Solutions

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