

IPS STAFF

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SERVICES

- Acquisition Support
- Project Management
- Management Consulting

NAICS

- 541330, 541519, 541611,
541110, 541614, 541618,
611430

MISSION

To provide world-class
Acquisition Support, Project
Management, and Management
Consulting -- *delivering Small
Business Flexibility with BIG
Business Results!*

CONTRACT

For IPS service, contract directly
with IPS or use: Advantaged
Solutions Inc. (ASI)[Hubzone,
SDB, GSA Contract GS-35F-
0926R], WBB Consulting [GSA
Contract #GS-10F-0233V]; E3
Enterprises [8(a)/SDB, Woman
Owned]

MORE INFORMATION

For more information on any of
our services please visit us on
the Web at:
www.inflectionps.com

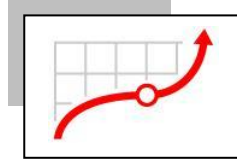


IPS leadership is a proud
member of the National
Contract Management
Association (NCMA).

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Inflection Point Solutions

Inflection Point Solutions (IPS) is a Veteran-owned Small Business committed to excellence in the delivery of Professional Acquisition Support Services. An “Inflection Point” marks the moment of positive change in any system. IPS Corporation is positioned to be the catalyst for positive change in areas critical to your success in Federal Government Contracting.



The Federal Acquisition Regulation System outlines specific responsibilities related to managing Government Contracts. IPS is dedicated to supporting the Government in managing risk. We offer the professional services, training, best practices, and strategic partnerships necessary to deliver **BIG Business Results with Small Business Flexibility!**

The IPS Team has a full spectrum of experience and results validated by award winning achievements in Federal Government Contracting and are supported by a network of professionals with deep knowledge in Acquisition Support Services, Project Management, and Management Consulting. IPS is a small business with BIG business experience; IPS thinks, competes, and performs BIG. **The IPS Culture: “Empower the best People with the best Processes (i.e., industry best practices, tools, and training), and they will deliver the best Performance.”**

“Performance-based, Results-driven”

Acquisition Support

Acquisition Planning

- FAR 7 guidelines

Contract Management

- Source Selection Support
- Contract Administration
- Contract Closeout
- “Pulse” Training

Note: Ask for the “Pulse”
Training brochure.

Acquisition Support (cont...)

Subcontract Compliance:

- Purchasing System Reviews
- Risk Matrix Analysis
- Audit-tested solutions

A³ Solution:

- Assess: 360^o audit support
- Augment: Staff support
- Accelerate: Train

Project Management

- PMI standard processes
- Six Sigma methods
- Quality Assurance

Management Consulting

- Business Operations
- Human Capital Planning
- Legal Support
- Logistics & Asset Management

Summary

IPS Performance-based,
Results-driven methods
combine with Strategic
Teaming Partners to
deliver **BIG Business
Results with Small
Business Flexibility!**

Inflection Point Solutions
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Core Capabilities

ACQUISITION & CONTRACT MANAGEMENT

- Focuses on Client Acquisition & Contract Support priorities and achieving desired outcomes;
- Supports development of Request for Proposals (RFP) and reviews complex submissions;
- Supports development of negotiation strategy; supports team on complex contractual issues;
- Performs Contract Administration consistent with Performance Based Acquisition framework;
- Provides contractual support to business team members and shares Best Practices;
- Manages contract change control process; ensures contract & subcontract compliance;
- Supports Contract Closeout goals consistent with the Federal Acquisition Regulation System

PROJECT MANAGEMENT

- Focuses on Client Project Management priorities and is committed to achieving desired outcomes;
- Creates and executes project work plans and revises as appropriate to meet changing needs;
- Identifies resources needed and outlines responsibilities;
- Manages and/or supports day-to-day operational aspects of a project and scope;
- Reviews and/or prepares deliverables prepared by team before passing to client;
- Effectively applies Project Management Institute (PMI) methodology; Enforces project standards;
- Prepares for engagement reviews and quality assurance procedures;
- Minimizes exposure and risk on projects;
- Ensures project documents are complete, current, and stored appropriately.

MANAGEMENT CONSULTING...Client focused and committed to achieving desired outcomes--

Business Operations:

- Supports full range of Business Operation complexity (Apprentice to Senior Manager);
- Leverages IPS A³ solution (**A**ssess, **A**ugment, and **A**ccelerate) to support and improve operations;
- Employs Six Sigma techniques to improve process (Define, Measure, Analyze, Improve, Control).

Human Capital Planning:

- IPS understands the U.S. Government's In-Sourcing Initiative outlined in the Acquisition Workforce Development Strategic Plan (2010-2014) and stands ready to find, assess, and recruit highly qualified candidates for "contractor support" or "temp-to-perm placement" tailored to Government requirements.

Legal Support:

- Develops legal documents as requested; Reviews documents/materials from legal perspective;
- Negotiates documents as needed; Prepares a legal analysis of business issues;
- Prepares a legal analysis of legal issues; Prepares monthly 360 degree legal status summary.

Logistics & Asset Management:

- Manages and/or supports Building Management, Inventory, and Warehouse Management;
- Tracks Assets, Packs, supports Mailroom & Courier Services;
- Monitors quality, quantity, cost and efficiency of moving supplies; Conducts inventory of existing stock;
- Recommends inventory management system (e.g., DMS, Microsoft, Barcontrol, Remedy) and inventory layout and design to maximize efficiency of operations; Transitions existing stock into new inventory management system; Relocates inventory consistent with mission requirements and efficient operations.